



Capability Statement



Capability Statement



TABLE OF CONTENTS

- 02 ABOUT US**
Our Mission, Vision & Values
- 03 OUR PARTNERS**
- 04 OUR CLIENTS**
- 05 WHAT WE DO**
Handover Creation, Project Management & Pre-construction
- 06 DISCOVER OUR PROCESS**
- 07 CASE STUDIES**
- 08 EHS IN ACTION**
- 09 TESTIMONIALS**
- 10 CONTACT US**





ABOUT US

We have 20 years of experience in all facets of the communications industry. Starting from design all the way to final submission. We understand all the requirements needed to get your job done and get paid by the customer fast.

OUR MISSION

To partner with telecommunications contractors to maximize productivity and profitability through our team of experts.

OUR VISION

To be the most trusted support service in the telecommunications industry. Our vision includes creating a safe space for our people to grow and develop professional, personally, and spiritually.

OUR VALUES

1. Trust is our starting point
2. We do everything with excellence
3. Family comes first
4. Faith is what centres us
5. We serve one another & our customers
6. We protect our integrity at all costs.

OUR PARTNERS

TRUSTED BY FORWARD-THINKING TEAMS IN AUSTRALIA



OUR CLIENTS



WHAT WE DO



Handover Creation

Handover creation is our expertise. We know exactly what your client wants and we can give it to them fast. We produce complete, high quality work which will achieve the professional standard that best represents your company.



Project Management

We bring one of our experts into your team and help with the day to day running of the projects. From liaising with the customers to tracking project performance and working with field staff to deliver the project with great efficiency and accuracy.



Pre- Construction

We can assist with organizing permits, traffic control, access, inductions, DBYD and whatever else the project needs to get started. We take all the heavy administrative work away so you can focus on delivering the project to the highest standards.



DISCOVER OUR PROCESS

Reduce costs. Have better efficiency. Get paid faster. Save time. Focus on core business activity.



Raw Data

Photos, Mud Maps, Bore Logs, Emails, Text Messages, DECAF, Surveys etc.



Upload To Our Server



EHS Processes Your Data

1-3 day turn around. Will be formatted according to customer standards.



Handover Ready For Customer



You Get Paid

NEXT STEPS

1. Book a consultation
2. Start our partnership agreement
3. Set up your account
4. Start working together!

1

NATIONAL PARTNER WITHOUT ESSENTIAL HANDOVER SOLUTIONS

- As-built department of ten people
- Average \$60K per year per person + super + payroll tax + sick leave and annual leave
- Decentralized department with varying results
- Approx. \$700K in annual cost

NATIONAL PARTNER WITH ESSENTIAL HANDOVER SOLUTIONS

- A sliding scale as-built department. Only pay for what they use
- Estimated handover spend with EHS \$480K/Yr
- Over \$200K/Yr in savings
- Tax deductions on works sent to EHS + no additional cost to support in house staff
- Works approved for payment within 1-2 days after job completion

2

PARTNER WITHOUT ESSENTIAL HANDOVER SOLUTIONS

- 2x full time staff members
- \$150K/Yr in wages, super, payroll tax
- 2x staff vehicles
- \$40K/Yr in fuel, tolls and servicing

PARTNER WITH ESSENTIAL HANDOVER SOLUTIONS

- No extra staff/ vehicles
- Save \$190K/Yr in wages, super, payroll tax and vehicles
- Estimated handover spend with EHS \$90K/Yr
- \$100K in savings
- Tax deductions on works sent to EHS
- Paid within two weeks after job completion

BENEFITS

EHS IN ACTION

Essential Handover Solutions can complete all Human and Organisational Performance services for telecommunications and electrical construction companies. We can meet all of the back end administration requirements for Civil, Splicing, Hauling, DCAF and Survey work.

EHS supports industry-leading organisation Global Utility Construction in the following areas;

- Drawings
- Quality controlling and collating all photos
- Filling in any forms associated with the HOP
- Submitting to client – TPG, AARNet and other carriers via their portals
- Dealing with any Queries that may arise
- Chasing Sub-Contractors and staff for missing info
- Reporting regularly the common issues for you and the leadership team to use for training.

Additional services we provide upon request include;

- Pre Con – Council permits, ROL, ROP
- DBYD ordering and organising
- Organising TCP
- Organising access to buildings



Global
Utility Construction



"We are grateful to the team at Essential Handover Solutions. With Client requirements for handovers becoming more and more comprehensive and complicated, EHS have made this difficult, time consuming process so much easier.

I don't know what we would do without their assistance. Not only are they extremely professional and capable, they are also a joy to deal with. Would definitely recommend Essential Handover Solutions...they are simply the best."

Trish Kerr
Project Coordinator,
FNE Communications



"Having EHS is like having a reliable team of people to churn out productivity, but without the headaches that often come with internal resources. They are efficient, effective, extremely helpful and always willing to find solutions for our unique issues. Working with EHS has given us the peace of mind that we can concentrate on generating revenue without having to worry too much about the backend administration, and we have seen significant improvements in handover turnover and cashflow."

Sarah Schokman
Office Administrator,
Schokman



"Since engaging EHS to manage all of our handovers our cash flow has improved 10 fold. The attention to detail and delivery is second to none. We would highly recommend Ken and the team to assist your business needs."

Aaron Wright
Managing Director,
Global Utility Construction

TESTIMONIALS



“We will take the time to understand your needs. Regardless of the size of your projects, we can tailor our service specifically for you. Our partnership can help your business run smoother.”

GET IN TOUCH

admin@essentialhs.com

0431 060 811

PO Box 4142
Penrith Plaza NSW
2750 Australia
