



# CASE STUDY

## 1

### PARTNER WITHOUT ESSENTIAL HANDOVER SOLUTIONS

- 2x full time staff members
- \$150K/Yr in wages, super, payroll tax
- 2x staff vehicles
- \$40K/Yr in fuel, tolls and servicing

### PARTNER WITH ESSENTIAL HANDOVER SOLUTIONS

- No extra staff/vehicles
- Save \$190K/Yr in wages, super, payroll tax and vehicles
- Estimated handover spend with EHS \$90K/Yr
- \$100K in savings
- Tax deductions on works sent to EHS
- Paid within two weeks after job completion

## 2

### NATIONAL PARTNER WITHOUT ESSENTIAL HANDOVER SOLUTIONS

- As-built department of ten people
- Average \$60K per year per person + super + payroll tax + sick leave and annual leave
- Decentralized department with varying results
- Approx. \$700K in annual cost

### NATIONAL PARTNER WITH ESSENTIAL HANDOVER SOLUTIONS

- A sliding scale as-built department. Only pay for what they use
- Estimated handover spend with EHS \$480K/Yr
- Over \$2000K/Yr in savings
- Tax deductions on works sent to EHS + no additional cost to support in house staff
- Works approved for payment within 1-2 days after job completion

